

	Sales 2017	Sales 2016	Sales 2015	%Change 2017vs2016	% Change 2016vs2015	Inventory 2017	Inventory 2016	% change	Median Price 2017	Median Price 2016	Median Price 2015	% Change 2017vs2016
Residential homes												
January	103	86	87	+20%	-1%	517	717	-28%	550,000	489,000	463,000	+13%
February	190	194	181	-2%	+8%	557	797	-30%	590,000	520,000	455,000	+14%
March	244	303	250	-19%	+22%	659	855	-23%	599,000	518,000	472,000	+16%
April	255	383	292	-34%	+31%	719	878	-18%	624,000	528,000	475,000	+18%
May	327	426	291	-23%	+46%	788	859	-8%	650,000	560,000	471,000	+16%
June	283	403	313	-30%	+29%	898	817	+10%	644,000	570,000	492,000	+13%
July	282	325	282	-13%	+15%	898	777	+16%	641,000	570,000	490,000	+12%
August	230	303	267	-24%	+14%	958	762	+26%	647,000	564,000	490,000	+15%
September	193	276	212	-30%	+30%	961	740	+30%	625,000	575,000	485,000	+9%
October	220	220	216	0%	+2%	866	642	+35%	634,000	580,000	496,000	+9%
November		161	154		+6%		589			560,000	468,000	
December		131	154		-15%		496			595,000	463,000	
Year End Total	*2327	3210	2695		+19%				625,000	550,000	479,000	
Apartments												
January	77	61	38	+26%	+63%	244	379	-36%	275,000	234,000	204,000	+18%
February	83	87	72	-5%	+21%	301	418	-28%	320,000	257,000	228,000	+24%
March	165	135	95	+22%	+42%	340	447	-24%	312,000	265,000	240,000	+18%
April	162	162	102	0%	+59%	347	424	-18%	312,000	255,000	227,000	+22%
May	205	174	122	+18%	+43%	353	399	-12%	310,000	286,250	236,000	+8%
June	154	189	127	-19%	+50%	417	401	+4%	310,000	279,000	245,000	+11%
July	169	161	112	+5%	+44%	424	385	+10%	297,000	259,000	228,000	+14%
August	161	178	132	-10%	+35%	387	376	+3%	312,000	265,000	233,000	+18%
September	127	159	120	-20%	+33%	354	337	+5%	300,000	258,000	225,000	+16%
October	117	136	89	-14%	+53%	330	294	+12%	301,000	276,000	255,000	+9%
November		100	91		+11%		280			265,000	236,000	
December		78	75		+4%		231			268,000	244,000	
Year End Total	1420	1619	1174		+38%				305,000	263,000	234,000	
Townhomes												
January	37	37	40	0%	-8%	178	252	-29%	385,000	325,000	332,000	+19%
February	66	81	50	-19%	+62%	182	268	-32%	365,000	365,000	332,000	+12%
March	103	91	82	+13%	+12%	201	273	-27%	435,000	360,000	369,000	+21%
April	82	105	81	-21%	+30%	223	272	-18%	430,000	367,900	329,900	+18%
May	124	135	95	-8%	+42%	237	246	-4%	470,000	390,000	342,000	+20%
June	98	131	108	-25%	+21%	261	226	+15%	426,000	377,000	355,000	+13%
July	100	107	89	-6%	+20%	263	216	+22%	441,000	425,000	374,000	+4%
August	96	103	84	-7%	+23%	250	222	+13%	432,000	395,000	359,000	+9%
September	76	82	77	-6%	+6%	242	237	+2%	455,000	394,000	380,000	+15%
October	75	76	79	-1%	-5%	196	237	-17%	440,000	377,000	357,000	+17%
November		75	57		+32%		220			378,000	336,000	
December		61	57		+9%		164			415,000	377,000	
Year End Total	856	1082	898		+20%				437,000	385,000	355,000	
Lots												
January	16	16	13	0%	+15%	237	317	-25%	303,000	245,000	190,000	+24%
February	15	15	20	0%	-29%	277	322	-14%	269,000	219,000	449,000	+23%
March	47	25	17	+88%	+47%	271	351	-23%	250,000	230,000	196,000	+9%
April	36	30	17	+20%	+200%	284	334	-15%	302,000	208,000	217,000	+46%
May	60	41	12	+46%	+341%	365	444	-18%	289,000	240,000	195,000	+20%
June	59	38	19	+55%	+100%	264	304	-13%	259,000	192,000	217,000	+35%
July	43	57	20	-23%	+185%	357	409	-13%	240,000	225,000	188,000	+10%
August	23	50	24	-54%	+108%	260	276	-6%	290,000	217,000	187,000	+34%
September	41	40	15	-8%	+167%	350	251	8%	253,000	264,000	210,000	-13%
October	67	21	19	+235%	+11%	265	251	+6%	202,000	220,000	210,000	-16%
November		12	16		-20%		254			237,000	190,000	
December		17	14		+21%		211			279,000	270,000	
Year End Total	407	393	207		+70%				250,000	220,000	210,000	