

	Sales 2018	Sales 2017	Sales 2016	%Change 2018vs2017	% Change 2017vs2016	Inventory 2018	Inventory 2017	% change	Median Price 2018	Median Price 2017	Median Price 2016	% Change 2018vs2017
Residential homes												
January	143	103	86	+39%	+20%	609	517	+18%	651,000	550,000	489,000	+18%
February	138	190	194	-27%	-2%	680	557	+22%	634,000	590,000	520,000	+8%
March	183	244	303	-25%	-19%	801	659	+22%	685,000	599,000	518,000	+14%
April		255	383		-34%		719			624,000	528,000	
May		327	426		-23%		788			650,000	560,000	
June		283	403		-30%		898			644,000	570,000	
July		282	325		-13%		898			641,000	570,000	
August		230	303		-24%		958			647,000	564,000	
September		193	276		-30%		961			625,000	575,000	
October		220	220		0%		866			634,000	580,000	
November		189	161		+17%		759			610,000	560,000	
December		156	131		+19%		602			630,000	595,000	
Year End Total	464	2672	3210		-17%				660,000	625,000	550,000	
Apartments												
January	110	77	61	+43%	+26%	284	244	+16%	316,000	275,000	234,000	+15%
February	111	83	87	+34%	-5%	305	301	+1%	332,000	320,000	257,000	+4%
March	129	165	135	-22%	+22%	416	340	+22%	330,000	312,000	265,000	+6%
April		162	162		0%		347			312,000	255,000	
May		205	174		+18%		353			310,000	286,250	
June		154	189		-19%		417			310,000	279,000	
July		169	161		+5%		424			297,000	259,000	
August		161	178		-10%		387			312,000	265,000	
September		127	159		-20%		354			300,000	258,000	
October		117	136		-14%		330			301,000	276,000	
November		112	100		+12%		313			319,000	265,000	
December		72	78		-8%		274			295,000	268,000	
Year End Total	350	1605	1619		-1%				325,000	305,000	263,000	
Townhomes												
January	37	37	37	0%	0%	157	178	-12%	444,000	385,000	325,000	+15%
February	59	66	81	-11%	-19%	178	182	-2%	467,000	365,000	365,000	+14%
March	63	103	91	-38%	+13%	244	201	+21%	467,000	435,000	360,000	+7%
April		82	105		-21%		223			430,000	367,900	
May		124	135		-8%		237			470,000	390,000	
June		98	131		-25%		261			426,000	377,000	
July		100	107		-6%		263			441,000	425,000	
August		96	103		-7%		250			432,000	395,000	
September		76	82		-6%		242			455,000	394,000	
October		75	76		-1%		196			440,000	377,000	
November		49	75		-35%		183			445,000	378,000	
December		48	61		-20%		147			433,000	415,000	
Year End Total	159	951	1082		-12%				465,000	438,000	385,000	
Lots												
January	23	16	16	+44%	0%	240	237	+1%	285,000	296,000	245,000	-4%
February	11	15	15	-27%	0%	256	277	-8%	250,000	269,000	219,000	-7%
March	12	47	25	-74%	+88%	273	271	+1%	256,000	250,000	230,000	+18%
April		36	30		+20%		284			302,000	208,000	
May		60	41		+46%		365			289,000	240,000	
June		59	38		+55%		264			259,000	192,000	
July		43	57		-23%		357			240,000	225,000	
August		23	50		-54%		260			290,000	217,000	
September		41	40		-8%		350			253,000	264,000	
October		67	21		+235%		265			202,000	220,000	
November		50	12		+316%		276			178,000	237,000	
December		21	17		+24%		234			240,000	279,000	
Year End Total	46	448	393		+29%				267,000	240,000	220,000	