

	Sales 2018	Sales 2017	Sales 2016	%Change 2018vs2017	% Change 2017vs2016	Inventory 2018	Inventory 2017	% change	Median Price 2018	Median Price 2017	Median Price 2016	% Change 2018vs2017
Residential homes												
January	143	103	86	+39%	+20%	609	517	+18%	651,000	550,000	489,000	+18%
February	138	190	194	-27%	-2%	680	557	+22%	634,000	590,000	520,000	+8%
March	183	244	303	-25%	-19%	801	659	+22%	685,000	599,000	518,000	+14%
April	225	255	383	-12%	-34%	919	719	+28%	660,000	624,000	528,000	+6%
May	240	327	426	-27%	-23%	1069	788	+36%	678,000	650,000	560,000	+4%
June	228	283	403	-19%	-30%	1195	898	+33%	671,000	644,000	570,000	+4%
July	201	282	325	-29%	-13%	1230	898	+37%	695,000	641,000	570,000	+8%
August	190	230	303	-18%	-24%	1265	958	+32%	641,000	647,000	564,000	-1%
September	180	193	276	-7%	-30%	1241	961	+29%	678,000	625,000	575,000	+8%
October	173	220	220	-21%	0%	1114	866	+29%	633,000	634,000	580,000	-16%
November		189	161		+17%		759			610,000	560,000	
December		156	131		+19%		602			630,000	595,000	
Year End Total	1899	2672	3210		-17%				663,000	625,000	550,000	
Apartments												
January	110	77	61	+43%	+26%	284	244	+16%	316,000	275,000	234,000	+15%
February	111	83	87	+34%	-5%	305	301	+1%	332,000	320,000	257,000	+4%
March	129	165	135	-22%	+22%	416	340	+22%	330,000	312,000	265,000	+6%
April	129	162	162	-20%	0%	464	347	+34%	340,000	312,000	255,000	+9%
May	148	205	174	-28%	+18%	509	353	+44%	335,000	310,000	286,250	+8%
June	122	154	189	-21%	-19%	551	417	+32%	338,000	310,000	279,000	+9%
July	129	169	161	-24%	+5%	571	424	+35%	325,000	297,000	259,000	+10%
August	116	161	178	-28%	-10%	554	387	+43%	328,000	312,000	265,000	+5%
September	94	127	159	-26%	-20%	536	354	+51%	325,000	300,000	258,000	+8%
October	110	117	136	-6%	-14%	499	330	+51%	334,000	301,000	276,000	+11%
November		112	100		+12%		313			319,000	265,000	
December		72	78		-8%		274			295,000	268,000	
Year End Total	1198	1605	1619		-1%				330,000	305,000	263,000	
Townhomes												
January	37	37	37	0%	0%	157	178	-12%	444,000	385,000	325,000	+15%
February	59	66	81	-11%	-19%	178	182	-2%	467,000	365,000	365,000	+14%
March	63	103	91	-38%	+13%	244	201	+21%	467,000	435,000	360,000	+7%
April	76	82	105	-7%	-21%	268	223	+20%	474,000	430,000	367,900	+10%
May	73	124	135	-41%	-8%	314	237	+32%	516,000	470,000	390,000	+10%
June	72	98	131	-26%	-25%	341	261	+31%	483,000	426,000	377,000	+14%
July	61	100	107	-39%	-6%	361	263	+38%	500,000	441,000	425,000	+14%
August	75	96	103	-22%	-7%	359	250	+43%	500,000	432,000	395,000	+16%
September	46	76	82	-39%	-6%	385	242	+59%	492,000	455,000	394,000	+8%
October	55	75	76	-26%	-1%	378	196	+93%	513,000	440,000	377,000	+17%
November		49	75		-35%		183			445,000	378,000	
December		48	61		-20%		147			433,000	415,000	
Year End Total	617	951	1082		-12%				490,000	438,000	385,000	
Lots												
January	23	16	16	+44%	0%	240	237	+1%	285,000	296,000	245,000	-4%
February	11	15	15	-27%	0%	256	277	-8%	250,000	269,000	219,000	-7%
March	12	47	25	-74%	+88%	273	271	+1%	256,000	250,000	230,000	+18%
April	18	36	30	-50%	+20%	314	284	+11%	302,000	302,000	208,000	-15%
May	30	44	41	-32%	+46%	322	365	+19%	268,000	270,000	240,000	-1%
June	21	55	38	-62%	+55%	322	264	+22%	230,000	259,000	192,000	-15%
July	14	35	57	-60%	-23%	345	261	+32%	340,000	240,000	225,000	+44%
August	14	23	50	-39%	-54%	342	260	+32%	301,000	290,000	217,000	+4%
September	9	41	40	-76%	-8%	347	350	+29%	70,000	253,000	264,000	-70%
October	8	67	21	-88%	+235%	384	265	+45%	343,000	202,000	220,000	+77%
November		50	12		+316%		276			178,000	237,000	
December		21	17		+24%		234			240,000	279,000	
Year End Total	159	448	393		+29%				270,000	240,000	220,000	